

Local Firm Leading The Way

## 'Clean Energy Entrepreneurs' Focused On Twin Goals Of Clean Energy Production And Energy Independence

*Blue Sky Power Driving Financing And Development Of Alternative Energy Projects Along The East Coast*

If you're not familiar with the term "clean energy entrepreneurs," you're not alone.

But that will change soon because the principals of locally-owned Blue Sky Power are becoming "prime players" in the development of alternative energy

projects for distributed power generation for commercial, industrial, institutional and governmental facilities.

Blue Sky's portfolio includes developing Clean Energy Power Stations and Microgrids, providing project consultancy and development services,



*continued on page 18*

## South Jersey's People To Watch In the Year Ahead This Month: Salem County

Last year, we asked for your help in identifying the men and women who make the region go. We did it on a county-by-county basis and it was our listing, based on our reader's suggestions, of at least some of the men and women who keep South Jersey on the move.

This year, we've started a new feature—South Jersey's People to Watch. In the months ahead, we'll look at the men and women who are positioned to do something special in 2009...and beyond. So far, we've looked

at Burlington, Gloucester and Cumberland counties.

We know that we will overlook some key people. But that's the nature of lists. So, here's our third list of the People to Watch...10 men and women who will play key roles in Salem County in the months ahead.

Check it out. And then drop us a note at news@snjbp.com and tell us who to watch in your county this year. (Cape May County is next on the list.)

*continued on page 22*

Technology Leaders of the Delaware Valley

## Region's Top High Tech Companies Band Together To Share Best Practices

Believing that they can learn from and help each other, CEOs of a dozen of the region's top hi-tech companies are banding together to form the Technology Leaders of the Delaware Valley.

"This forum will serve as a platform for leaders of technology companies in this region to talk about the challenges of running their businesses, listen to thought leaders

lead discussions on a wide range of significant topics, learn best practices from each other, and share specific business challenges with regional business leaders," says Roundtable founder Steve Kantor.

Among the early recruits to the Roundtable are:



Steve Kantor



Dean Schwartz



Mel Baiada

- Mel Baiada, Principal, BaseCamp Ventures/ Grapevine Ventures

*continued on page 8*

## Norcross Presented With CCC's First Civic Leadership Award

Camden County College's Center for Civic Leadership and Responsibility presented its first Civic Leadership Award to a Camden County man known for championing the causes of working families, ensuring that the needs of social service organizations and their clients are met, spearheading efforts toward urban renewal and helping steer the course of political history.

Recipient Donald Norcross has spent his life leading and serving his community. Norcross is president of the Southern New



*Camden County College Board of Trustees Chairman Kevin G. Halpern, left, honoree Donald Norcross and Camden County College President Raymond Yannuzzi with a special framed copy of the board resolution, rendered in calligraphy, that named Norcross as the first Civic Leadership Award winner.*

*continued on page 14*

## IN THE BULL'S EYE



This Month:  
John Matheussen

By Mike Willmann

*He runs an organization that 'keeps the region moving,' came close to killing himself trying to fix a broken garage door opener, made it OK for mothers to stay in the hospital a little longer after giving birth, and used to get up at 2 AM to deliver milk door to door.*

There's no denying that John Matheussen knows transportation. Not just from 6 years of "keeping the region moving" as CEO of South Jersey's most important transportation agency or from his 12 years in the State Senate.

And not just from the eight years he spent as a labor attorney representing

*continued on page 19*

## WHAT'S INSIDE

Want More?.....	p3
SJ Fun Facts.....	p5
Hot Topic.....	p9
Earth Day.....	p16
On Board.....	p20, 21
SNJBP.COM.....	p23

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## 'Clean Energy Entrepreneurs' Focused On Twin Goals Of Clean Energy Production And Energy Independence

...continued from page 1

finance structuring, permitting, regulatory compliance and project management.

According to Blue Sky's CEO, Ben Parvey, the company's goal is nothing less than actually

"meeting the twin national goals of clean energy production and energy independence."

"Everybody is talking about a new era in sustainable energy," Parvey says, "but very few are really moving forward."

"At Blue Sky we're using our knowledge of Federal Investment Tax Credits and Federal Bonus and Accelerated Depreciation to help our clients find the 'energy money' in both the bailout bill and the stimulus bill."

The firm's work—which Parvey says will cover the entire East Coast, plus the US Virgin Island and Puerto Rico in the Caribbean—includes both public

and private clients.

"For example, right now we're working with a school district in Ocean County on a financial analysis of available funding for a renewable energy feasibility study at the same time we're preparing for the actual installation of facilities for a regional transportation firm and a one megawatt project for a major fraternal organization."

Parvey, a bond attorney with more than \$4 billion in financings under his belt, is a veteran in developing innovative public private partnerships.

During his career, he has assisted states, counties, school districts, municipalities, municipal utilities, economic development and improvement authorities and their underwriters with financing

capital projects.

Those projects have provided funds to construct schools, municipal buildings, airport facilities, water and wastewater systems, manufacturing facilities and various other capital projects.

Parvey is also the Chairman of the Camden County Environmental Commission, where he focuses the Commission on promoting alternative energy and sustainable development.

Parvey's partner, Matt Stanger, brings the new firm both his engineering experience in serving the water and wastewater and chemical industries, as well as his expertise as an attorney representing developers and

industry organizations in navigating governmental approvals and regulations.

A graduate of Rutgers

Legislative Information Systems of the U.S. Senate, interning for a senior U.S. Congressman and the Chairman of the U.S.

Senate Armed Services Committee.

After obtaining a Bachelor of Science degree in Bioresource Engineering from Rutgers University, Parvey's partner Stanger began his professional career in the water and wastewater industry as a design engineer for a turnkey wastewater engineering firm primarily engaged in the design-build-operate phases of wastewater treatment facilities.

Later, Stanger worked for the global

chemical manufacturer, Nalco/Exxon Energy Chemicals, providing consulting services for major oil refining companies and working with process engineers and operations staff in troubleshooting refinery process applications.

Stanger received his law degree from Rutgers School of Law and worked for a law firm in the New

York metropolitan region as a land use attorney, assisting clients obtain state, county and local approvals for various commercial, residential and industrial developments.

He is associated with a Philadelphia-area law firm, continuing to

represent developers in obtaining land use and zoning approvals from government entities, and representing developer clients and trade organizations in litigation related to development and state and local development regulation.

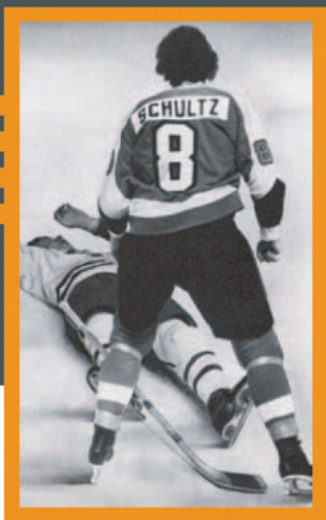


Ben Parvey



Colleen M. Mahr, Mayor of Fanwood Boro pictured with Ben Parvey at NJ Conference of Mayors where Bly Sky won the Best New Company Award at the New Jersey Conference of Mayors.

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### Art Of The Deal

Panelists at the Burlington County Chamber of Commerce Quarterly Economic Development Forum on "The Art of the Deal: A Candid Discussion on Development."



(l to r) Jeff Lucas, CEO of Lucas & Co. and former director of economic development for Cherry Hill Township; Richard Brook, Administrator for Florence Township; Thomas Clark, Managing Partner and founding member of Cureton Clark, P.C.; and Michael Willmann, chair of the Chamber's Economic Development Committee and CEO of WMSH Marketing